

### KidsOutAndAbout.com: North America's online local resource for parents

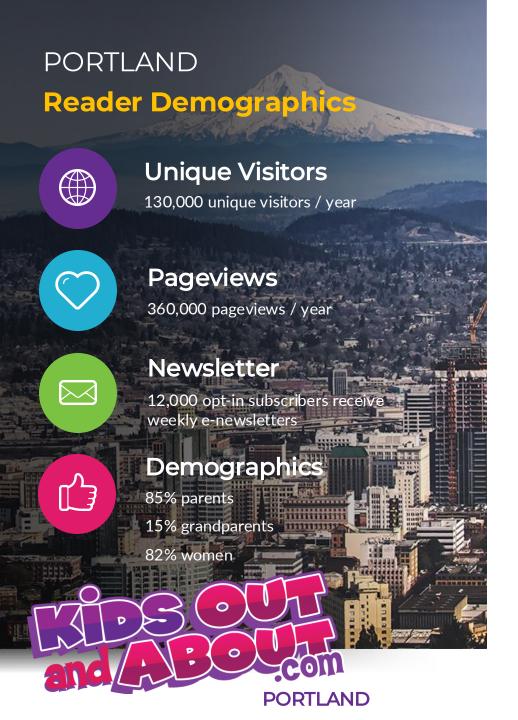
# What makes **KidsOutAndAbout Unique**

- Launched in 2001 in Rochester, NY
- Mission: To elevate local communities by celebrating their opportunities, activities, resources, and events for kids, teens, and families.
- 52 regional sites coast-to-coast in the U.S. and Canada
- 12 million unique annual visitors; 800,000 weekly e-newsletter subscribers
- Organizations access our audience through both paid and unpaid outreach on our site and e-newsletter



# Share your story With Our Audience

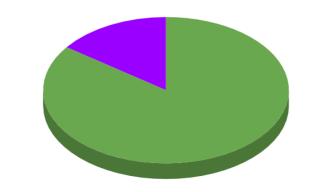




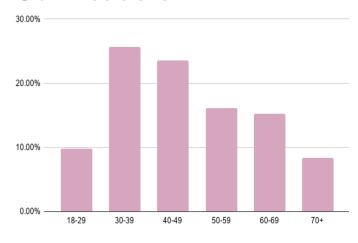


# Our **Readers:**

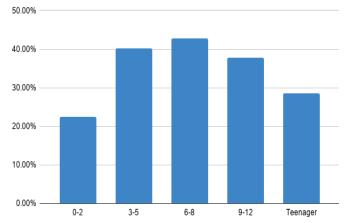
82% Women, 18% Men



# Ages of **Our Readers**



# Ages of Our Readers' Kids



**CONTACT :** Tara Giddings | 585-633-8400 x705 | tara@kidsoutandabout.com

### **Videos**

### VIDEO AD

- \$600/month, non-exclusive (max of four clients' video ads will share that space at any time)
- \$1000/month, exclusive (must reserve significantly in advance of time slot)
- \$200/week, non-exclusive

Average CTR for image ads ranges from .06% to 2.8% depending on relevance and interest.



# ENTERTAINMENT ALENDAR COM LEADER BOARD AD Rochester's online guide to everything for kids, teens, & families! FREE LOCAL EVENTS LOCAL LISTS LEARNING & PLAYING DURING COVID ROC FAVS WEEKLY E-NEWSLETTER Q

### **VIDEO AD**

Supply YouTube / Vimeo embed code or MP4 / MOV file





SQUARE AD

#### CLICK HERE FOR OUR CALENDAR OF VIRTUAL / ONLINE EVENTS

Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

**SEPTEMBER 2020** 

TOP AD

THE ULTIMATE PARENT

**SURVIVAL GUIDE TO 2020** 



VIRTUAL CAMP IN A BOX: SLIMETASTIC SCIENCE at the DoSeum Ages 5-11

Time for slime! In this virtual camp, we will get messy and learn about material science as we discover the many methods of slime creation! This hands-on and experiment-filled camp takes a kid's natural love of slime to the next level.

10/12/2020 9-3:30

Learn More

ONLINE ONLY 2800 Broadway San Antonio, TX, 78209 United States See map; Google Maps





Horsin' Around at Lollypop Farm

Circle up, horse lovers, and register for Horsin' Around at Lollypop Farm today! Horsin' Around is an interactive family-friendly program for folks of all ages. Participants will join Lollypop Farm Equine Manager Steve Stevens here on the farm and learn all about our equine friends! With the guidance of our equine team, you will get to know horses at Lollypop Farm and learn all about their behavior, diets, and the meaning of natural horsemanship.

09/20/2020 09/27/2020 10/04/2020 Show more dates 1:00-2:00 PM



2. Free Online Yoga Classes

3. FIRST DAY OF BROADWAY

TEACHES KIDS! Fall

4. Teen 'Zine: A Call for

5. Teen 'Zine: A Call for

6. Pack 48, Lego Pinewood

Submissions!

Derby Races

Submissions!

Semester

# Advertising Option Images



### **LEADERBOARD AD**

(728 X 90 PIXELS):

Exclusive space: \$2500/month

Shared space: \$1250/month



### TOP AD

(450 X 150 PIXELS):

Exclusive space: \$3000/month

Shared space: \$1500/month



### SQUARE ADS (250 X 250 PIXELS):

\$100/20,000 impressions. Typical is 40,000; max 60,000.

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### **Content Advertising**



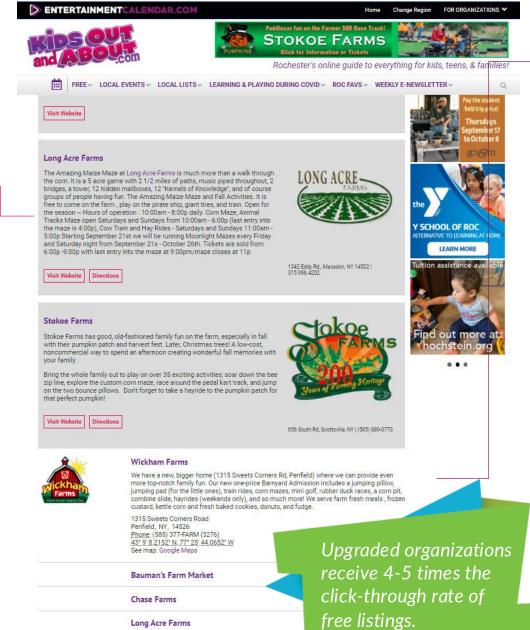
Get up to 110 words plus a square graphic and links (e.g., private schools, indoor play centers, etc.): \$480/year Content ad on subject search results page.



Article by or about your organization: \$1000 to \$1500, depending on whether article is written by you or by us. Includes \$1200 worth of visibility for 6 months following publication.

**SAMPLE ARTICLE** 





Pully's Farm Market

UPGRADE LISTING

Upgrade organization listing on our site from free to paid: \$100/month

- Appear at the top of the calendar, highlighted with graphics. They will be clicked on 4-5 times more than those of non-upgraded organizations underneath.
- Appear at the top of relevant organization lists on special pages for the time they are upgraded.
- Upgraded listing with data entry
- Have a dedicated page on which to promote the organization's information including descriptions, details and links.
- Your events are featured frequently on our social media postings.
- Upgraded organizations are more likely to be chosen in the Editor's Choice day-by-day events list in our weekly e-newsletter.

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### **Newsletter Advertising**

A weekly e-newsletter is sent to local readers every Thursday morning at 6am. Special annual editions are sent for Preschool (Jan); Camp (Feb, Mar & Apr); Birthday (May & Oct); After-school programs (Aug); Private Schools (Nov).

**PARAGRAPH** 

Up to 110 words plus a graphic and link: \$100/week.

**SPECIAL-EDITION PARAGRAPH** \$150 per annual edition







### **SAVE THE DATE**

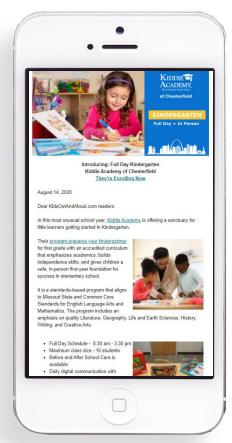
Link to your event on **KOAA** calendar: \$40/week



### **IMAGE AD**

Square ad (250 x 250) or leaderboard-sized ad (728 x 90): \$200/week

SAMPLE NEWSLETTER



Our average weekly e-newsletter read rate is 33%-39%, with a clickthrough rate of 8.3%.

#### **EXCLUSIVE E-BLAST**

E-blast exclusively about your company, event, or services to one local region: Up to 8 paragraphs plus several graphics

- \$600 Includes paragraphs in two adjacent Thursday newsletters
- Discounts are available when sending to multiple regions

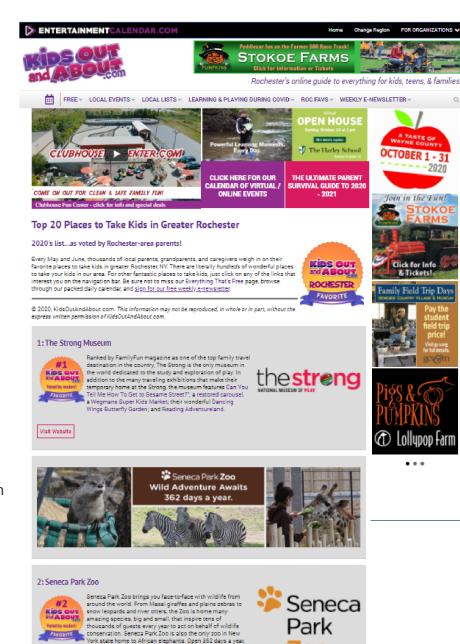
**SAMPLE E-BLAST** 



### Top 20 Page image ad

- Each year from mid-May to mid-June, KidsOutAndAbout surveys local parents to determine the new Top 20 Places to Take Kids ranking plus winners in special categories.
- The Top 20 page listing winners is consistently the highest-ranked individual page on KOAA.
- Organizations alert their fans to vote to help secure their rank in the list.
- Placement in page rank is driven purely by votes, not by paid contract.
- Both winners and non-winners can purchase an annual image ad on our Top 20 page for extra visibility. Ads appear between the ranks.





Seneca Park Zoo has several indoor areas that allow guests escape the cold in the winter including Rocky Coasts Gallery with underwater

### Maximize

### **Your Advertising**

We're 100% confident that our campaign was successful, driving new awareness, registrations, & subscriptions through your trusted channels.

-Written Out Loud



\$1200/year for ~100,000 views

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Zoo

& Tickets!

### THANK YOU



Connect with us

to get started or continue working with KidsOutAndAbout.com!

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